Zachary Spahr

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Ms. Molly Weber

AlphaSights  
229 West 43rd Street

New York, New York 10036

Dear Ms. Weber,

I am interested in working for AlphaSights because I want to apply analytical skills from my work experience and classes towards solving real world problems in a client based role. I was particularly drawn to the Associate role because I believe I can combine the analytical skills I have developed through classes at Notre Dame with my experience engaging with volunteers to determine their needs at Environment Virginia in a client based role.

My experience this summer as a Policy Intern at Serving Virginia prepared me of this client oriented role. Each week, I examined policy problems in the Commonwealth and presented possible solutions and implementation strategies to the foundation. For instance, one of my tasks was to identify ways to raise alternative sources of tax revenue in the Commonwealth. I was able to look the data presented from other states and perform a cost-benefit analysis on marijuana and gambling legalization that found that both would have positive impacts in the Commonwealth. This experience allowed me to better understand the intricacies of solving real world problems and the steps required to find a practical solution.

As a Campaign Organizing Intern at Environment Virginia, I was responsible for engaging with volunteers and understanding their motivations surrounding energy and environmental policy in the Commonwealth of Virginia. During this time, I talked to local citizens at community events to hear their perspective. I then followed up with potential volunteers by calling them to inform them about future campaign opportunities. I believe that I can apply this experience engaging with volunteers towards engaging with potential clients to understand where their interests lie so that I can find client friendly solutions in the Associate role.

I would like to continue to improve upon and apply the critical thinking skills that I have developed in school to real world business problems with the team of Associates at AlphaSights. Please consider placing me on your interview schedule. Thank you in advance for your consideration.

Sincerely,

Zachary Spahr